

**Hewlett-Packard (M) Sdn Bhd (42624-T)**  
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1<sup>st</sup> May 2012

Dear Valued Partner,

Effective May 1, 2012, Hewlett Packard will increase list prices for most HP ink cartridges & Paper Products in Malaysia.

These price adjustments are a result of HP's standard portfolio management process, in which the company regularly reviews pricing for all HP products and make adjustments accordingly.

HP is committed to developing products and services that meet its customers' needs. We have designed our inkjet printing systems – hardware and supplies – to offer customers a strong combination of quality, reliability, speed and ease of use.

The details of the price increase are attached for your information and reference.

Please direct all issues/concerns regarding this price increase to your HP Sales rep.

Best Regards,

A handwritten signature in blue ink, appearing to read 'Wong Yuen Lai'.

Wong Yuen Lai  
Market Development Manager  
Inkjet Supplies  
Imaging & Printing Group (IPG)